



**Lijo George**

Lijo George has an Industry experience of 28 years, 16+ years with Microsoft Corporation in Customer and Partner (MCAPS) division. In his current role, he is the India Enterprise Business head for Data & AI Solution Sales. He does have 9 Years of international exposure across USA, UK, Dubai and KSA. In the past, Lijo had worked with other prestigious organizations such as Oracle, Wipro and TCS. He has transitioned from a technical career (Architect, Technology Specialist, Solution Specialist) into a Business Leader role in Microsoft. His core professional experience spans across Enterprise Sales, People Management, Technical Sales, Global deployment/migration projects and Program Management of Onsite/India projects. He had the opportunity to build a Cloud business from scratch in the Digital Native vertical at Microsoft India and in this process, created a Blueprint of this vertical to replicate across the Globe.

### **Experience Summary:**

Employer: Microsoft Corporation Ltd	Duration: Since Oct 2022
Employer: Oracle Corporation Ltd	Duration: April 2021, Oct 2022
Employer: Microsoft Corporation Ltd	Duration: Since April 2006-Apr 2021
Employer: Wipro Technologies, UK/US	Duration: September 2000 – March 2006
Employer: Systronics L.L.C, Dubai,	Duration: October 1998 – July 2000
Employer: DAR AL Riyadh Consultants, Saudi Arabia	Duration: May 1997 – July 1998
Employer: TCS, Mumbai	Duration: December 1996 – May 1997
Employer: Wipro Franchise, MCS, And Mumbai	Duration: April 1994 – Nov 1996

### **Internal and External Achievements**

- ✓ **JPAC Top Performance Club – Oracle Chairman’s Award – FY21**
- ✓ **Circle of Excellence Gold Club – Microsoft Chairman’s Award FY09, FY16**
- ✓ **One Microsoft Award – \$ 200 M Cloud deal Winner “and “Growth Mindset” – FY19**
- ✓ **WW Best in Class - Business Plan – FY16**
- ✓ **Finalist in the “India’s Best IT Managers” award by Great CIO Magazine - Wipro CIO**
- ✓ **Innovation Award” at Company meeting – FY15 , “Star Award” best IT Solution– FY15**
- ✓ **Customer and Partner Experience”, Share Fighter Award**